



PRUDENTIAL

Listening. Understanding. Delivering.

**WE DO
WHAT WE LOVE
COME JOIN US!**

Your First Year At PRU

OUR INCENTIVES

To ensure a smooth transition into a new career with Prudential, you'll be supported with specially tailored programmes!



**iPad +
\$500**

FASTSTART* :

You will be rewarded with an iPad and \$500 cash by incepting 4 cases within the first 3 months.



\$36,000

12 months
x \$3,000

Management Associate Programme (MAP)*:

MAP provides 24 months allowance for new recruits subjected to terms and conditions.

Fresh university graduates can receive up to \$3,000 of monthly allowance.



\$56,628

\$141,570 Regular
Premium Sales x 40%
Commission Rate

SALES COMMISSION*:

Over and above the monthly MAP allowance, you are also entitled to sales commissions for every policy sold.

YOUR REWARD

By simply achieving the minimum MAP sales target, you can expect to earn more than \$90,000 in your first year as a rookie Financial Consultant. There is no ceiling to how much you can earn with our unique remuneration structure.

EARN UP TO
\$93,128
FOR THE FIRST YEAR



*Terms and Conditions Apply.

Commissions & Incentives are payable based on individual performance.

Our Support

Being a business leader for more than 90 years in Singapore, Prudential is one of the most recognised brand in Asia. Our Financial Consultant Induction Programme (FCIP) is designed to give you a headstart in your professional career as a Prudential Financial Consultant. FCIP is phased to help you build on your knowledge in the industry.



INDUCTION eLEARN

Gain a broad perspective of the industry, from the products you will be marketing and giving advice on to the rules and regulations we operate under. You have the convenience of completing the Induction eLearn at your own pace.

INDUCTION PROGRAMME

Focus on needs-based sales advisory process, compliance and core products through an interactive way. Upon successful completion of the Induction Programme, you will be ready to be contracted as a Prudential Financial Consultant.

POST-INDUCTION PROGRAMME

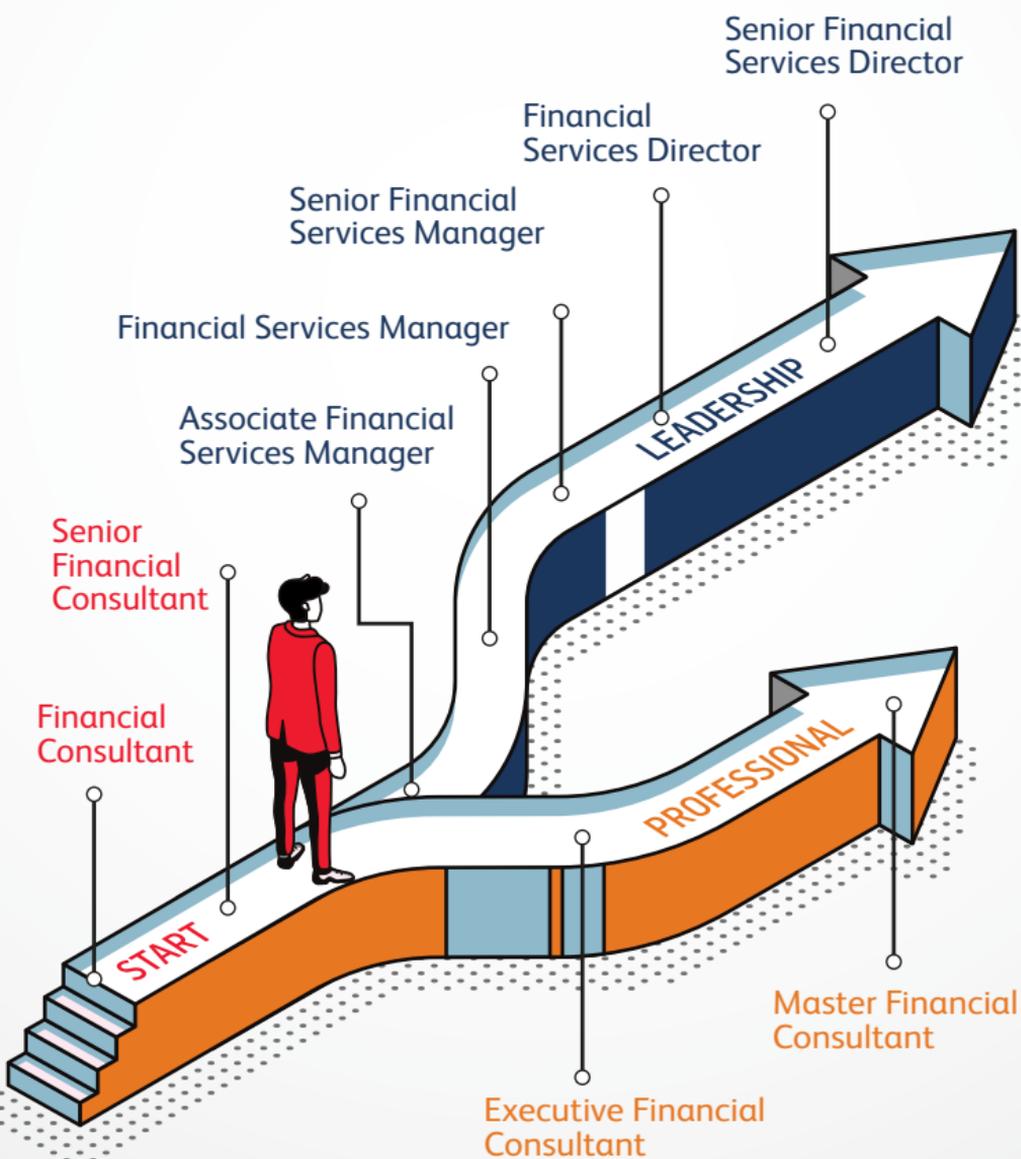
Acquire soft skills while being exposed to a wide range of customer profiles through case studies and role plays. This programme will help you cultivate the right habits from the start. When you successfully complete the Post-Induction Programme, you will be awarded the IBF Qualified (Level 1) Certification*.

*IBF Certification is awarded to practitioners who have attained the required skills for the selected industry segment and function, and are expected to uphold values of professional excellence, integrity and commitment to the industry

Your Career Progression

YOUR PATH

Passion sparks possibilities. If you are fuelled by success, ignite a new future as an independent sales professional or a team leader. At Prudential, this is where it all starts.



Salary Comparison By Industry

Median Monthly Income of Prudential Financial Consultants and Managers, 2020.

RANK

Senior Financial Consultant (SFC)	\$7,580
Executive Financial Consultant (EFC)	\$11,862
Master Financial Consultant (MFC)	\$18,781
Associate Financial Services Manager (AFSM)	\$12,234
Financial Services Manager (FSM/SFSM)	\$15,411
Financial Services Director (FSD/SFSD/GFSD)	\$37,216

Median Monthly Gross Wages of Common Occupations by Age in All Industries, June 2020

AGE 25 – 29

Financial Analyst (eg. Equities Analyst, Credit Analyst, Investment Research Analyst)	\$5,250
Accountant (excluding Tax Accountant)	\$4,400
Marketing Manager	\$4,498
Human Resource Manager	\$4,341
Electrical Engineer	\$3,849
Mechanical Engineer (excluding Transport and Vehicle Engineer)	\$3,900
Systems Analyst	\$4,400
Registered Nurse and other Nursing Professional (e.g. clinical nurse, nurse educator, excluding enrolled nurse)	\$3,270
Operations Officer (except Transport Operations)	\$3,792
Business Development Executive	\$3,500
Auditor (Accounting)	\$3,900
Management Executive	\$3,250
General Office Clerk	\$2,319

AGE 30 – 39

Human Resource Manager	\$6,362
Marketing Manager	\$6,405
Financial Analyst (e.g. Equities Analyst, Credit Analyst, Investment Research Analyst)	\$6,725
Systems Analyst	\$6,095
Electrical Engineer	\$4,805
Mechanical Engineer (excluding Transport and Vehicle Engineer)	\$5,115
Auditor (Accounting)	\$6,785
Accountant (excluding Tax Accountant)	\$4,917
Registered Nurse and other Nursing Professional (e.g. clinical nurse, nurse educator, excluding enrolled nurse)	\$4,284
Operations Officer (except Transport Operations)	\$4,263
Business Development Executive	\$4,291
Management Executive	\$3,565
General Office Clerk	\$2,410

AGE 50 – 59

Chief Operating Officer/General Manager	\$13,506
Chief Information Officer/Chief Technology Officer/ Chief Security Officer	\$15,841
Managing Director/Chief Executive Officer	\$11,734

Data source: Occupational Wage Survey, Manpower Research and Statistics Department, Ministry of Manpower.

Notes: 1) Monthly Gross Wage - Refers to the sum of the basic wage, overtime payments, commissions, allowances, and other regular cash payments. It is before deduction of employee CPF contributions and personal income tax and excludes employer's CPF contributions, bonuses, stock options, other lump sum payments and payments-in-kind.

2) Monthly income of Prudential Financial Consultants and Managers refers to the sum of commissions, incentives, allowances and bonuses.

Contact Us



For more information, visit us at
www.prudential.com.sg/joinpru



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PRU dna

Building **Prudential's DNA** in You